

SRMUS/PAT/2021-22/015

Date: 20-10-2021

PLACEMENT DRIVE NOTIFICATION

Company	Learning Routes Pvt. Ltd.
About the Company	<p>Learning Routes is one of the fastest growing education service providers. We offer a broad range of choices in management and technology programs. Reaching out, making the process user-friendly, having cutting edge innovations and giving a beneficial network of experts are just the bases of what we grant!</p> <p>As Learning Routes, we are here to administer a flawless curriculum to the ones who are aspired to have Post-graduate, Under Graduate, Diploma, Certification and industry oriented technical programs from premium management schools. Website - https://www.learningroutes.in/</p>
Job Title	Sales Associate
Job Description	<ul style="list-style-type: none"> • 90% Inside Sales and 10% outdoor meetings. • Counselling working professionals as per their requirement. • Offer management courses from a renowned Business Schools. • Cold Calling on Data/ Leads to convert into Sales. • Communicating with clients for Pre & Post Sales. • Generate prospects and convert the same. • Managing Information of Sales made on End 2 End Module. • Meet Clients and pitch for products/services as per clients' needs.
Job Location	Gurugram, Delhi, Mohali, Jaipur, Goregaon(E)
Eligible Degrees	MBA (any Specialization) BBA
Eligibility Criteria	No marks criteria
Desired Skills	Decent Communication Skills, Passionate, Lead Generation, Cold Calling, Business Development, Analytical Skills, Time Management.
Compensation (CTC)	Rs. 5.70 LPA (for MBA) Rs. 5.34 LPA (for BBA)
Selection Process	<ol style="list-style-type: none"> 1.Pre Placement Talk 2.Group Discussion 3.Extempore 4.HR Interview Round 5.Final Round of Interview
Date of Interview	Will inform later.
Venue	Virtual/Online